



Our growing team at the aerospace site Oberpfaffenhofen (Bavaria/ Germany) is seeking a **Consultant EU Space programme and business development (f/m/d)** with at least 2-3 years of professional experience in managing international projects with public and private stakeholders.

## Consultant EU Space programme and business development (f/m/d)

### Who we are:

**AZO Anwendungszentrum GmbH Oberpfaffenhofen** is an international networking and consulting company for the EU Space programme. Here, at AZO, we assist companies with management & business consulting, market development and innovation advisory. These services, with focus on the space up- and downstream domains, include strategy and technology consulting, communication activities, as well as interdisciplinary project management for public institutions (European Commission (EC), European Space Agency (ESA), German Aerospace Center (DLR)). As a proven pioneer in supporting space entrepreneurs, we are proud of having created one of the most successful ESA Business Incubation Centre (BIC) in Bavaria, with 200 start-ups founded to date.

When you enter AZO, you do more than simply joining a new company to advance your career. You become part of a talented and a diverse team of professionals, who drive innovation in the space domain and manage key international project in various and exciting fields.

### Your responsibilities:

- Project and partner coordination at international level as consortium partner or consortium leader
- Project planning and implementation of individual project objectives with various partners
- Project communication and strategic positioning
- Responsibility for the achievement of project goals
- Presentation of project & work results to different target groups and project-relevant documentation (project plans, reports, PPTs, etc.)
- Event management related tasks (e.g. organisation of webinars/events/tutorials, participation)



### What you should bring with you:

As a successful candidate you will drive our projects forward, use your skills to maintain customer relationships and constantly develop the company business further.

- Completed studies, technical and procedural understanding
- 2-3 years experience in managing international projects with private stakeholders
- Strong communication skills and team-oriented approach
- Problem-solving and analytical thinking and structured action
- Experience in marketing strategy
- Careful, independent, team- and client-oriented way of working
- Organisational skills, initiative, and willingness to travel
- Very good knowledge of MS-Office, MS Teams, and further online tools
- Very good written and spoken English
- EU citizen or permanent EU residence/work permit

### What we offer:

- Flexible & varied work in an international environment
- Highly committed & motivated team
- Entry into a fast-growing company with exciting development opportunities
- Flat hierarchies and decision-making processes
- A high degree of creative freedom and autonomous action

The employment is a contract of 2 years with the possibility to be prolonged.

### Interested?

If you are interested in this position, please send your digital application including motivational letter and CV to **Stefanie Herrmann**: [stefanie.herrmann@azo-space.com](mailto:stefanie.herrmann@azo-space.com).

You may also include your LinkedIn or XING profile (optional).

**Only complete applications will be considered.** We look forward to getting to know you!

**AZO Anwendungszentrum GmbH Oberpfaffenhofen**

Claude-Dornier-Str. 1, Gebäude 401

82234 Weßling, Germany

[www.azo-space.com](http://www.azo-space.com)